

# Hosting And Cloud Options

# Definitions

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Hosting = Private Cloud

- Self Hosting
- Hosting with Medatech

Cloud = Public Cloud

- Multi tenant

SaaS Applies to both



# Hosting And Cloud Options

## 3 Key Hosting Trends You Should Know



### 1 Size of cloud computing and hosting market, in US billion dollars

Source: Hosting Tribunal



### 2 Cost of data center downtime

Sources: Lifeline Data Centers, LLC

**93%**

enterprises that filed for bankruptcy in a year after a downtime of more than 10 days

**\$336,000 / hour**

average cost of downtime

### 3 Top causes of unplanned data center outage

Source: Lifeline Data Centers, LLC



UPS system failure



accidental / human error



water/heat or computer room air conditioner failure

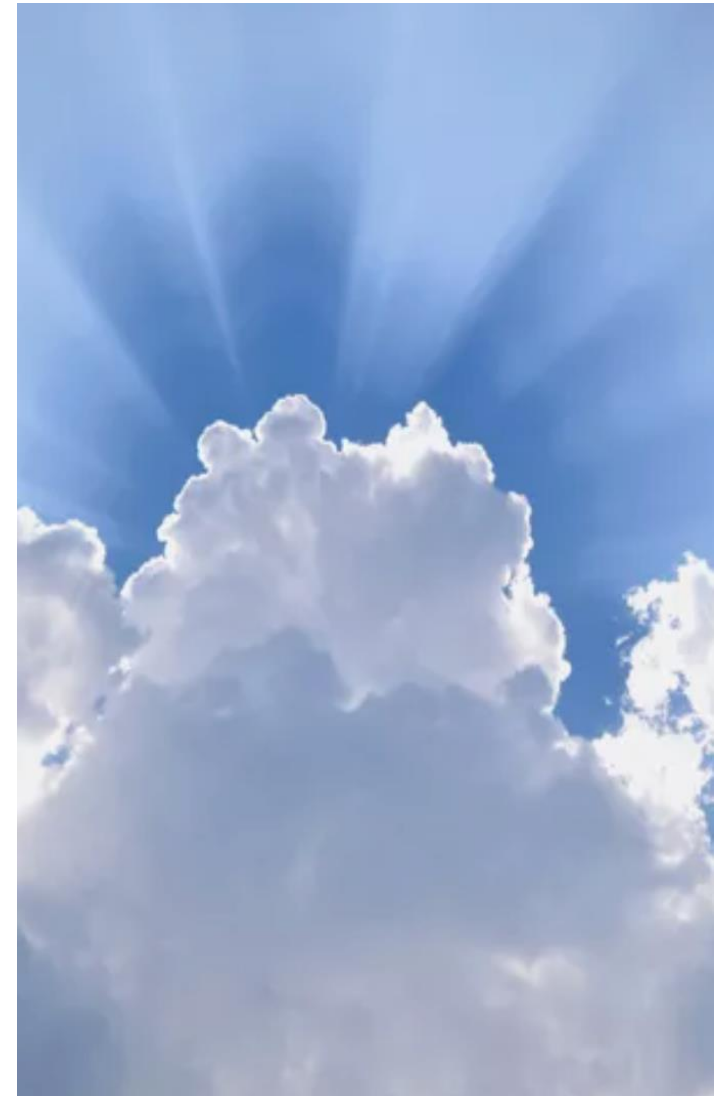
# Hosting And Cloud Options

Cloud continues to grow and evolve with exciting new use cases

[Forbes Magazine 2022](#)

- The global cloud computing market is forecast to go over \$1,025 billion by 2026
- As much as 80% of organisations are predicted to migrate toward the cloud by 2025
- As many as 84% of enterprises run on a multi-cloud strategy

[Webtribunal.net 2022](#)



# Commercial Model

## Two licensing models

License Model	Advantage	Disadvantage
Perpetual + Maintenance	Lower costs in the long term	Limited flexibility
Subscription	Better Cash Flow Full Flexibility	higher costs in the long term

- There is no hybrid model
- Services and support are identical for both options
- Clients can port from subscription to perpetual
- In the future, perpetual might not be offered



# Physical Model

## Three options

Installation Model	Advantage	Disadvantage
On Premise / Self Hosting	Full control	High maintenance
Hosting with Medatech Ridgeon Network	No Maintenance DB Included	No access to Sys Admin
Cloud Priority Software AWS Dublin	Attractive pricing No Maintenance DB Included Upgrades Included	No Access to Sys Admin Limited Flexibility Limited control over Upgrades



- Porting is available from each option to any other
- In order to port, Priority needs to be on the latest version
- Pricing model is subject to individual customer parameters

# Commercial / Physical Options

## Available Combinations

Installation Model	Commercial Model	Comment
On Premise / Self Hosting	Perpetual Subscription	DB must be purchased
Hosting with Medatech	Perpetual Subscription	DB included
Cloud	Perpetual Subscription	DB Included Upgrades Included

### WHAT'S INCLUDED?

- ✓ SECURE STORAGE
- ✓ ISOLATED ACCESS
- ✓ FULL FTP ACCESS
- ✓ WEB ACCESS
- ✓ SFTP/SSH ACCESS
- ✓ FULL ADMIN PANEL
- ✓ TEL/EMAIL SUPPORT

[PACKAGES & PRICING >](#)

Porting is available from each option to any other

# Porting Implications

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Must be on latest version

Hosted - Down time – 2 days Sunday and Monday recommended

System ported, tested and approved, then ~1 month later live system ported

Cloud - Down time – 2 days (Completed at weekend if required)

System ported, tested and approved, then ~1 month later live system ported

- Files in Priority can impact on server space required and therefore cost
- Test servers are available as required



# Porting Implications – Cloud Only

- There will be a minimum of 1 upgrade per year, in these cases Priority will be upgraded in a temporary test phase
- The live upgrade will take place once testing is completed
- Integrations must use API
- Any integration which requires executables or files on server is not supported
- File transfer integrations can be handled using FileSync

